

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT				1. CONTRACT ID CODE		PAGE OF PAGES 1 5	
2. AMENDMENT/MODIFICATION NO. 0001		3. EFFECTIVE DATE 27 March 2003		4. REQUISITION/PURCHASE REQ. NO. 21371979		5. PROJECT NO. (If applicable)	
6. ISSUED BY CODE		N00167		7. ADMINISTERED BY (If other than Item 6) CODE			
Naval Surface Warfare Center, Carderock Division Code 3321:Roger N. Branstiter (301) 227-5782 9500 MacArthur Blvd. branstiterrn@nswccd.navy.mil West Bethesda, MD 20817-5700				(✓)		9A. AMENDMENT OF SOLICITATION NO.	
				X		N00167-02-R-0085	
				X		9B. DATED (SEE ITEM 11) 10 March 2003	
				X		10A. MODIFICATION OF CONTRACT/ORDER NO.	
8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)						10B. DATED (SEE ITEM 13)	
OFFERORS							
CODE		FACILITY CODE					
11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS							
<input checked="" type="checkbox"/> The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers <input type="checkbox"/> is extended, <input checked="" type="checkbox"/> is not extended.							
Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods: (a) By completing Items 8 and 15, and returning <u>1</u> copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.							
12. ACCOUNTING AND APPROPRIATION DATA (If required)							
13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.							
<input checked="" type="checkbox"/> A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.							
B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103 (b).							
C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:							
D. OTHER (Specify type of modification and authority)							
E. IMPORTANT: Contractor <input type="checkbox"/> is not, <input type="checkbox"/> is required to sign this document and return _____ copies to the issuing office.							
14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)							
The purpose of this amendment is to respond to questions raised by potential offerors about the solicitation and to make a minor correction on page 97 of the RFP.							
Accordingly, the questions raised and the Government's answers, and the minor correction, are provided on the following pages.							
Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.							
15A. NAME AND TITLE OF SIGNER (Type or print)				16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)			
				504			
15B. CONTRACTOR/OFFEROR		15C. DATE SIGNED		16B. UNITED STATES OF AMERICA BY		16C. DATE SIGNED	
(Signature of person authorized to sign)				(Signature of Contracting Officer)			

(A) Questions:

Question 1. Section L, CAR-L11, "Section IV - Past Performance," page 80, in the second unnumbered paragraph states: "For four commercial or Government contracts completed within the last three years" This wording seems to preclude an offeror from being able to cite contracts in progress. If the offeror's only relevant contracts over the last three years are in progress, then none could be cited. Request the wording be changed to ". . . contracts completed or in progress".

Answer: The Government concurs with this proposed change in wording. Therefore, on page 80 of 99 of the RFP, the second unnumbered paragraph is hereby revised to read as follows:

"For four commercial or Government contracts completed, or in progress, within the last three years for similar or related work, either as a prime or subcontractor, the offeror shall send a copy of Attachment (4) questionnaire provided herein to the cognizant Program Manager/COR for completion and forwarding directly to the following address in time to be received no later than the due date for the solicitation."

Question 2. Section L, CAR-L11, "Section IV - Past Performance," page 79, the last paragraph states "the offeror shall demonstrate past performance in the following seven areas." The first two areas require manufacturing to have been accomplished. Section M page 97 evaluates these two factors as more than twice as important as the other factors. The requirement that factors A and B address manufacturing seems to preclude using an otherwise applicable non-manufacturing contract as a reference for past performance as the offeror would be penalized by lower scores on a contract that otherwise is an example of outstanding performance in other areas of the SOW. If factors A and B are not applicable, will the offeror be penalized with a lower score in the first two areas.

Answer: Since manufacturing is such a large and important part of the contract, past performance in manufacturing is desired. The ability of the Government to evaluate past performance in manufacturing is needed to determine the extent and depth of past manufacturing capability and consistency of the offeror. As stated in the requirement, proposals will be given credit for good past performance, lose credit for poor past performance, and neither receive nor lose credit for no past performance. In addition, offerors are reminded that in Section M of the RFP, under Section 4, "Past Performance", the following is stated, "The Government will evaluate the offeror's reputation for satisfactorily manufacturing hardware of a complex nature, conforming to specifications and to standards of good workmanship, . . .". Under Section 5, "Demonstration of Manufacturing Capabilities", the offeror's manufacturing capability will be evaluated by the submission of a sample piece of hardware with supporting documentation. This

should be understood to mean that what we are looking for is a demonstration of the ability to manufacture the type of hardware contemplated by the contract resulting from the solicitation. That is different from past performance in manufacturing as called for in Section M. Therefore, the wording in Section L, Provision CAR-L11, "Section IV - Past Performance," page 79, will not be changed.

Question 3. Section L, CAR-L11, "Section V - Demonstration of Manufacturing Capability" on page 81, item 5 requires a narrative, listing previous work experience that includes a "customer satisfaction report." This report is not addressed in Section M. How will it be evaluated? In most cases, customers have not provided such a report. Recommend this paragraph state "...any customer satisfaction report that may have been received."

Answer: What is meant by the "customer satisfaction report" is the "Past Performance Questionnaire" which is Attachment 4 of the RFP. Therefore, for clarification purposes, the term "customer satisfaction report" is hereby deleted, and "Past Performance Questionnaire" substituted therefor.

Question 4. What start date should be used for pricing purposes?

Answer: 30 August 2003.

Question 5. Section L, CAR-L11, page 63 "Content and Format", paragraph "c" request the cost proposal to consist "of the selected cost data required by SELECTED COST DATA FOR INDEFINITE DELIVERY CONTRACTS (JUN 1996) (NSWCCD)". Please provide a copy of the referenced clause or document.

Answer: The following solicitation provision is hereby incorporated into Section L of the RFP.

CAR-L07 SELECTED COST DATA FOR INDEFINITE DELIVERY CONTRACTS (JUN 1996) (NSWCCD)

To assist the Government in determining cost reasonableness/realism for this effort, it is required that you provide enough detailed cost information with your offer to make this determination. In preparing your cost proposal, it is essential that you breakout and identify separately for each year of the contract, the following types of cost elements listed below. The following is only an example of the various types of cost elements which may be applicable but not necessarily limited to:

(a) DIRECT LABOR - Identify the various labor categories intended for use under this contract including the number of labor hours, labor rates, and total cost for each labor category proposed for each year of the contract. The labor specified under this category shall only be for the prime contractor's direct labor and

shall not include any subcontracted labor. (See subcontracted labor below).

(b) FRINGE BENEFITS - If applicable and in accordance with your normal accounting procedures, identify the fringe benefit rate(s) and total fringe benefit cost being proposed and identify the cost elements for which the fringe benefit rate is being applied.

(c) OVERHEAD - Identify the current and/or projected overhead rate(s) and total overhead cost being proposed under this solicitation and identify the various cost elements for which overhead is being applied.

(d) SUBCONTRACTING LABOR - Identify (if applicable), any proposed subcontracting labor intended for use under this contract. Identify the labor categories for which subcontracting is being proposed and include the subcontractor's direct labor rates, number of hours proposed for each labor category, fringe benefits, overhead, G&A, fee, etc., that has been submitted by the subcontractor to the prime contractor for consideration under this contract.

(e) OTHER - (1) Direct Cost - Identify any other direct cost elements being proposed which are not included above but are applicable to your cost proposal, e.g., royalties, Facilities Capital Cost of Money, special tooling, travel, computer usage, etc. Include the basis for the proposed amount. (2) Indirect cost - Identify any other indirect cost element being proposed which has not been included above and identify the various cost elements for which the rate is applied.

(f) GENERAL & ADMINISTRATIVE EXPENSE - Identify the G&A rate(s) and the total G&A cost proposed and identify the various cost elements for which the G&A is being applied.

(g) FEE - Identify the fee rate and total amount proposed and identify the various cost elements for which the fee is being applied.

Question 6. Section L, CAR-L11, "Section I - PERSONNEL QUALIFICATIONS," page 66, Non-Key Personnel, Senior Quality Control Engineer lists 1000 Estimated Hours per Year. Page 68 lists a Quantity of one (1) under the "Minimum Number of Personnel" for Senior Quality Control Engineer. However, page 74, Item (H) states a requirement of two (2) Senior Quality Control Engineers. Please specify the correct number of personnel for the Senior Quality Control Engineer Non-Key Category.

Answer: The minimum number personnel for the Senior Quality Control Engineer category is one (1).

Therefore, on page 74 of 99 of the RFP, the heading for Item H is hereby revised to read as follows:

"Senior Quality Control Engineer (One (1) Person Required)"

(B) The following correction to the RFP is hereby made:

On page 97 of 99 of the RFP, under paragraph A, the last sentence is hereby revised to read as follows:

"Both subfactors are of equal importance".